



ONE AUTH LAYER. YOUR PRODUCT AND YOUR AGENTS.

Stop building integrations. Start shipping them.

Your customers want you to connect to the tools they already use. Connector Cloud is the **hosted layer that makes that a feature, not a roadmap** — OAuth, token refresh, retries and logs, across **148 connectors**. The same connection serves your product *and* your AI agents, and you're billed **per customer** — never per connection.

— THE PAIN IT SOLVES

"Every enterprise deal now stalls on 'do you integrate with our stack?' — and every yes costs me an engineer for a month, forever."

Integrations are the work that never ends. The first one takes a sprint; the tenth takes a team. Then the real cost starts: tokens expire at 3am, a provider ships a breaking change, and support asks **"is it broken for everyone, or just this customer?"** — a question your logs can't answer. Now your AI features need the same connections again, through a different door. So you build the auth layer **twice**, and the roadmap your customers actually asked for keeps slipping.

— FROM CONNECT TO CALL TO INVOICE

Five things you stop building — permanently.

Every connection your customers make has a health state you and your support team can see:

● Live — connected and healthy

● Degraded — token or provider trouble

● Broken — needs a reconnect

01

A connect button, not an OAuth project

Drop in the widget or the SDK and your customer clicks "Connect Salesforce." We run the authorization flow, encrypt the credentials, and refresh the tokens before they expire — across **148 connectors in 49 categories**: CRM, HRIS, payments, support, accounting, ERP, commerce, ITSM and more.

Value: the integration your deal is blocked on ships this sprint — and you never write another token-refresh cron.

02

One call, any provider — and a latency promise

Send a request to our proxy naming the customer and the connector; we attach the right credentials and relay it. No per-provider SDKs, no credential handling in your code. We publish the number we're held to: **p95 proxy overhead of 50ms or less**, reported live on our status endpoint.

Value: one integration pattern for your whole engineering org — with an overhead budget you can design against, not guess at.

03

Your agents get the same connections — through the front door

The connection your customer already authorized is available to your AI features as agent tools, with per-tool permissions, spend budgets and a full audit trail. Our **Tool Router** hands an agent only the tools its current task needs, instead of flooding it with hundreds.

Value: ship AI features on the auth layer you already have — governed and logged from day one, not rebuilt in parallel.

04

Support can answer the question without an engineer

Searchable request logs, per-connection health, and automatic issue detection — so "is it broken for everyone or just this customer?" is a lookup, not an investigation. Built for the customer-facing team, not just the on-call engineer.

Value: integration tickets stop escalating into engineering — the people who own the customer can actually resolve them.

05

A bill you can predict — priced per customer

You pay for **consumers**: your end-customers with at least one live connection. Not per connection, not per API call. A customer who connects six tools counts once. **Growth \$49/mo, Scale \$299/mo**, with a live billing-preview API and a per-customer breakdown you can audit any day of the month.

Value: your integration cost scales with your revenue — so growth never triggers a surprise invoice or a renegotiation.

- ✗ **Unified-API incumbents** bill per connected account — the model customers resent most at exactly the point they're scaling, and the one that turns your success into their upside.
- ✗ **Agent-tool gateways** serve the AI use case only — raw tool calls with no normalized data models and per-call metering you can't forecast for an embedded product.
- ✗ **Developer-first connector platforms** hand you the framework and the maintenance with it — the connectors are code *you* now own, deploy and debug.
- ✗ **Workflow suites** solve it at four figures a month, sales-led, with no self-serve path — you can't try it on a Tuesday and ship on Friday.
- ✓ **Connector Cloud** is the only one serving *both* patterns from one auth layer — normalized models for your product and governed tools for your agents — with support-grade observability, a published latency SLO, and honest per-customer pricing at a self-serve price. Sign up today, ship this sprint.

— WHY A PRODUCT TEAM BUYS IT

Sprint, not quarter

ROADMAP YOU GET BACK

The integration blocking your deal ships in days — and the engineers you'd have spent maintaining it go back to the product only you can build.

Build it once

ONE LAYER, BOTH SURFACES

Product integrations and AI agent tools run on the same connections and the same audit trail — not two auth stacks drifting apart.

Scales with revenue

COST YOU CAN FORECAST

Per-customer billing means your integration line grows with your customer count — a number your CFO can model a year out.

- **Try it before you commit.** Self-serve signup with a free sandbox and a 14-day trial — prove it against your real stack before a contract, a call, or a card.
- **Isolation by default.** Every customer environment gets its own dedicated engine and database, with separate sandbox and production — so credential blast radius stops at one tenant.
- **Enterprise answers ready when you need them.** Encrypted credential vault, SOC 2 control evidence, bring-your-own-key and region pinning — so your first enterprise security review doesn't become a build.
- **It stays your product.** White-label the connect portal with your logo and styling — your customers see your brand, not ours.

— THE ONE-LINE PITCH

Every integration you build yourself costs you an engineer forever, and every AI feature makes you build the auth layer twice. **Connector Cloud gives you 148 connectors behind one auth layer that serves your product and your agents alike — billed per customer, so the price never punishes you for growing.**

"Your customers asked what you integrate with. Answer yes — this sprint."

NGENTIX · CONNECTOR CLOUD · connect · proxy · observe 148 connectors · agent-ready · billed per customer